



8/5/2024

Mike Heller, Vice President for Finance & Administration
Mercyhurst University

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Dear Mike:

On October 30, 2015, the Department of Education published final regulations amending its cash management regulations at 34 CFR Part 668 (Title IV, Subpart H – 668.167) which covers regulated institutions of higher education with qualifying enrollment rates with regard to off-campus student tuition and room and board. The new regulations in 34 CFR Part 668.167 became effective January 1, 2016.

The rules require, among other things, that an institution of higher education publicly post information on its website related to:

1. The total consideration paid or received by the parties under the contract between the institution and the financial account provider;
2. For any year in which the institution's enrolled students open 30 or more financial accounts under the agreement,
 - a. ~~the total amount of fees charged to all financial accounts under the contract during the award year~~ the most recently completed award year (July 1 – June 30), and
 - b. ~~the mean and median costs incurred by the student account holders~~

On September 7, 2016, the DOE issued Dear Colleague letter GEN 16-16, entitled "Institutional Reporting of Fee Information under the New Cash Management Regulations" (the "Letter"). A copy of the Letter can be found here <https://www2.ed.gov/policy/gen/reg/sector/library/dear-colleague-letters/2016-09-07/institutional-reporting-fee-information-under-new-cash-management-regulations>.

requiring institutions to publicly disclose information about the costs incurred by students who elect to use a financial aid institution to manage their financial aid account. The DOE provides the following three (3) methods for calculating the fees charged to a student account, use for calculating the requested cost disclosure information:

1. Matching Directory Information
- 2.
3. Revenue Sharing

In addition, the DOE provides a fourth method for calculating the fees charged to a student account, means by which the data could be gathered and used. This would be the new fee PNC Bank Union, which regulation account coding would be a fourth (4th) method allowed by the DOE. In any event, the DOE expects institutions

~~"to another method that is, cost information was calculated in a reasonable and reliable manner."~~

its institutions

In the Letter, the DOE further permits institutions which must deal with the inability to eliminate non-students from the data "to include in the cost disclosures any student who held an account within the last two years. For example, the students identified by the institution as having an account under any of these approaches would be in a two-

~~-year cohort calculation approach to address any method to rein the elimination of non-students from the calculation is not administratively possible.~~

~~This information is provided with the understanding that it is PNC's own information and the number of student accountholders under the 4th method from a two-year cohort of customers whose student accounts were opened between July 1, 2022 and June 30, 2024. This information is provided for the sole purpose of reporting under the cash management regulation and may not be revised, nor disseminated or employed for any other purpose.~~

~~PNC has provided the information needed on a separate attachment.~~

PNC Bank will permit posting the separately attached information to your website in a form and substance identical to the presentation of the information attached separately. If you have any questions regarding it may relate to the content provided in this letter, please reach out to me directly or through your University

Sincerely,

Nichole Hagan
Senior Vice President, University Banking Sales Manager
The Tower at PNC Plaza
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